

# January 2018 Release

## Overview of Proposed Key Changes

The January 2018 price change impacts Market Dominant products/prices and Competitive prices. The major proposed changes for this release are summarized below.



### COMAILING BOUND PRINTED MATTER (BPM) FLATS, USPS MARKETING MAIL™ FLATS AND PERIODICALS

BPM flats up to 24oz. will be included in the current comailing structure which includes USPS Marketing Mail™ flats and Periodicals up to 24oz. entered at a Destination Sectional Facility (DSCF) or a Destination Delivery Unit (DDU). This initiative allows BPM flats volume weighing up to 24oz. to be part of the comail pool with existing products; streamlining and enhancing mail preparation and operating activities.

**Note:** When all three mail classes are in a bundle/container, the USPS Marketing Mail™ Service Standard, measured by days of delivery, will be used. When a bundle/container has only Periodicals and BPM pieces, the longer of the two Service Standards will be used. For example, in the table below the BPM Service Standard would apply.

SERVICE STANDARD (Class)	DDU (Days)	DSCF (Days)
Periodicals	1	1
BPM Flats	1	2

### NON-FLAT SEQUENCING SYSTEM (FSS) ZONES USPS MARKETING MAIL™ AND PERIODICALS

The order of pallet preparation will be updated to increase the number of 5-digit Carrier Route Pallets (as opposed to Merged 5-digit scheme) presented in non-FSS zones. This includes both USPS Marketing Mail™ and Periodicals. This change will increase the amount of mail eligible for a carrier route pallet discount, resulting in eligibility for lower prices on the mail. The table shows the change to the order of pallet preparation, moving 5-digit scheme carrier routes to above merged 5-digit scheme.

CURRENT PALLET PREP ORDER	PROPOSED PALLET PREP ORDER
Merged 5-digit scheme	5-digit scheme carrier routes
5-digit scheme carrier routes	Merged 5-digit scheme
5-digit scheme	5-digit scheme
Merged 5-digit scheme	5-digit scheme carrier routes
5-digit scheme carrier routes	Merged 5-digit scheme
5-digit scheme	5-digit scheme
3-digit scheme	3-digit scheme
SCF through mixed ADC	SCF through mixed ADC

### RESIDUAL LETTERS SIMPLIFICATION

PS Form 3600-FCM® will be simplified to reduce the number of postage statement lines for Residual letters. Current lines, B4 and B6 "Residual Nonpresorted," will be eliminated. Current line B5, renumbered to B4 "Residual From First-Class Mail® Mailing," will include mail up 3.5 oz.

Mixed weight First-Class Mail® Residual letters, up to 3.5 oz., will use the Residual Single-Piece Letters pricing (Table 1). First-Class Mail® Residual letters where a single weight, or each weight is presented in separate trays, will be reported on the new B5 line, "Nonpresorted/Singe-Piece," and use the Single Piece-Letters (metered) pricing (Table 2).

RESIDUAL SINGLE-PIECE LETTERS	
Weight Not Over (oz.)	(B4)
1	\$0.510
2	0.510
3	0.510
3.5	0.510

Table 1

SINGLE PIECE-LETTER PRICES				
Prices from USPS MKT				
Weight Not Over (oz.)		Cross Reference to PS Form 3600-FCM	Weight Not Over (oz.)	(B6 and B9)
1	\$0.47	B5, B8, D5, D13	1	\$0.50
2	0.68	B5, B8, D5	2	0.71
3	0.89	B5, B8, D5	3	0.92
3.5	1.10	B5, B8, D5	3.5	1.13

Table 2

### UPDATE INTERNATIONAL ZONE CHART

The International Zone Chart will be updated to reflect that Priority Mail® is processed and flown out of Chicago (ORD) instead of New York (JFK). This change impacts Priority Mail® destined to Army Post Office (APO), Fleet Post Office (FPO) or Diplomatic Post Office (DPO), or shipments to the Pacific Theater and the European Theater.

Two new indicators 'a' and '1' will be added to the Exceptions Test Files, used to calculate postage, representing Priority Mail® destined to APO/FPO/DPO.

- a = Both the NDC entry discount indicator and the Priority Mail® mailing going to Military ZIP Codes Zones
- 1 = Only Priority Mail® mailing going to Military ZIP Codes Zones

### LIMIT CONTENT TO DOCUMENTS ONLY

The International Mail Manual (IMM) and other system language will be updated to clarify that First-Class Mail International (FCMI)® content is limited to only documents to prevent mailers from inducting goods or merchandise. This change will exclude merchandise from the FCMI® format P (letters) and format G (flats), and aligns with the Universal Postal Union (UPU) Integrated Product Plan (IPP) that requires format P (letters) and format G (flats) to contain only documents.

The requirement to remove merchandise also applies to International Priority Airmail (IPA) and International Surface Air Lift (ISAL) letter and flat. The definition of "documents" and "merchandise" will be updated in the IMM to align with the required UPU changes.

### CUSTOMS FORM PRINTING CHANGE FOR MILITARY ZIP CODES

The process to present customs forms and packages to the Retail Associate will change for Military ZIP Codes. The current hard copy PS Forms 2976, 2976-A and 2976-B will be replaced with PS Form 2976-R, which is a hardcopy worksheet filled out by a customer and presented with their package(s) to the Retail Associate. The information supplied by the customer will be entered into the Retail Systems Software (RSS). The Retail Associate will print a combined customs form and an Intelligent Mail parcel barcode (IMpb) shipping label, that includes the requested special services, for packages mailed to APO/FPO/DPO ZIP Codes, and Possessions, Territories, and the Freely Associated States (PTFAS) that require customs forms. This change will require updates to the Domestic Mail Manual.

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FIRST-CLASS MAIL®

RETAIL (10z)	CURRENT	NEW	COMMERCIAL (1oz)	CURRENT	NEW
Stamp Price 1 Oz.	\$0.49	\$0.50	Mixed AADC Automation Letters	\$0.423	\$0.424
Meter Price 1 Oz.	\$0.46	\$0.47	AADC Automation Letters	\$0.403	\$0.408
Single-Piece Flats 1 Oz.	\$0.98	\$1.00	5-Digit Automation Letters	\$0.373	\$0.378
Single-Piece Cards	\$0.34	\$0.35	Mixed ADC Automation Flats	\$0.750	\$0.705
			3-Digit Automation Flats	\$0.630	\$0.593
			5-Digit Automation Flats	\$0.446	\$0.474

USPS MARKETING MAIL™

AUTOMATION LETTERS	CURRENT	NEW	AUTOMATION FLATS	CURRENT	NEW	NONAUTOMATION ORIGIN	CURRENT	NEW
Mixed AADC	\$0.288	\$0.287	Mixed ADC	\$0.550	\$0.598	Letters AADC	\$0.284	\$0.287
5-Digit	\$0.251	\$0.251	5-Digit	\$0.387	\$0.393	Letters Mixed AADC	\$0.301	\$0.300
5-Digit DNDC	\$0.225	\$0.227	5-Digit DNDC	\$0.347	\$0.352	Flats 5-Digit	\$0.435	\$0.466
5-Digit DSCF	\$0.217	\$0.220	5-Digit DSCF	\$0.335	\$0.340	Flats Mixed ADC	\$0.588	\$0.634
HD DSCF	\$0.168	\$0.172	HD DSCF	\$0.194	\$0.194	EDDM-Retail	\$0.177	\$0.178
Saturation	\$0.186	\$0.186	Saturation	\$0.218	\$0.219			
Saturation DNDC	\$0.162	\$0.164	Saturation DNDC	\$0.178	\$0.179			
Saturation DSCF	\$0.155	\$0.158	Saturation DSCF	\$0.164	\$0.165			

NONPROFIT AUTOMATION LETTERS	CURRENT	NEW	NONPROFIT AUTOMATION FLATS	CURRENT	NEW	NONPROFIT NONAUTOMATION ORIGIN	CURRENT	NEW
Mixed AADC	\$0.171	\$0.172	Mixed ADC	\$0.407	\$0.432	Letters AADC	\$0.167	\$0.172
5-Digit	\$0.134	\$0.136	5-Digit	\$0.244	\$0.227	Letters Mixed AADC	\$0.184	\$0.185
5-Digit DNDC	\$0.108	\$0.112	5-Digit DNDC	\$0.204	\$0.186	Flats 5-Digit	\$0.292	\$0.300
5-Digit DSCF	\$0.100	\$0.105	5-Digit DSCF	\$0.192	\$0.174	Flats Mixed ADC	\$0.445	\$0.468
HD DSCF	\$0.087	\$0.090	HD DSCF	\$0.113	\$0.112			
Saturation	\$0.111	\$0.111	Saturation	\$0.136	\$0.136			
Saturation DNDC	\$0.087	\$0.089	Saturation DNDC	\$0.096	\$0.096			
Saturation DSCF	\$0.080	\$0.083	Saturation DSCF	\$0.082	\$0.082			

PACKAGE SERVICES

PRODUCT	% INCREASE
Media Mail® / Library Mail	+1.99%
Alaska Bypass	+1.31%
Bound Printed Matter	
Flats—Overall	+2.09%
Origin - Carrier Route	-1.98%
DSCF - Carrier Route	+3.83%
DDU Carrier Route	+6.35%
Parcels - Overall	+1.92%
Origin - Basic Presort	-3.04%
DSCF - Basic Presort	+2.33%
DDU - Basic Presort	+4.66%

PERIODICALS

PERIODICALS	% INCREASE
Outside County	+1.93%
Inside County	+1.84%

EXTRA SERVICES

PRODUCT	% INCREASE
PO Boxes	+1.9%
Certified Mail	+3.0%
Return Receipt	+0.7%
All Other	+1.7%

COMPETITIVE PRICES

PRODUCT	% INCREASE	PRODUCT	% INCREASE
Priority Mail®	3.9%	Retail Ground	3.9%
Priority Mail Express™	3.9%	Parcel Return Service (PRS)	4.9%
Parcel Select Heavyweight	4.9%	International	3.9%
Parcel Select Lightweight™ (PSLW)	7.0%	First-Class Mail® Retail Parcels	14.5%
First-Class Package Service® (FCPS)	3.9%		

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UPDATES TO POSTAGE STATEMENTS

POSTAGE STATEMENT	CORRECTION
First-Class Mail® PS Form 3600-FCM	<b>Page 3, Part B:</b> Remove lines B4 and B6 to reflect changes to Residual First-Class Mail®. Remaining lines will be renumbered <b>Pages 2 and 4:</b> Page headings will change from First Class to First-Class (adding a hyphen between the two words)
USPS Marketing Mail™ PS Form 3602-R	<b>Page 11, Part S:</b> Move lines S4-S28 down one row so that S4 is not on the same row as the column heading (Only formatting change)
Priority Mail® PS Form 3600-PM	<b>Page 11, Part F:</b> Renumber lines F42-F48 to F41-F48 (correcting duplicate F48) <b>Page 12, Part S:</b> Change line S3 from "Collect on Delivery (COD) HFPU" to "Collect on Delivery (COD)" <b>Page 12, Part S:</b> Change line S32 from "Collect on Delivery (COD) HFPU" to "Collect on Delivery (COD)"
Periodicals PS Form 3541	<b>Page 1:</b> Update the Preferred Price Discount line from "Add lines B19, and part C, D and E Totals" to "Add lines B17, and parts C, D and E Totals" <b>Part E:</b> Update lines E1 to E59 to separate tray lines from sack lines
Package Services PS Form 3605-R	<b>Page 6, Part C:</b> Capitalize ""D"" in the word digit for lines C9-C12 and C28-C31 <b>Page 8, Part E:</b> Change line E5 and line E12 from "DCSF" to "DSCF" <b>Page 9, Part S:</b> Change line E13 from "DCSF" to "DSCF" <b>Page 9, Part S:</b> Change lines S3 from "Collect on Delivery (COD) HFPU" to "Collect on Delivery (COD)" <b>Page 9, Part S:</b> Change line S32 from "Collect on Delivery (COD) HFPU" to "Collect on Delivery (COD)" <b>Page 1:</b> Remove the word "Only" from the title section <b>Page 1:</b> Change "Use this form for all Package Services. Only Library Mail and Media Mail® may be combined." to "Use this form for all Package Services. Library Mail and Media Mail® may be combined"
Package Services PS Form 3605	<b>Page 1:</b> Remove Pre-cancelled Stamps as a type of postage for Parcel Select Lightweight (PSLW).
International Mail PS Form 3700	<b>Page 6, Part C:</b> Remove line C93, "International Customized Mailing Incentive" to reflect that the incentive is no longer offered <b>Page 9, Part D:</b> Remove line C93, "International Customized Mailing Incentive" to reflect that the incentive is no longer offered <b>Page 13, Part E:</b> "Change ECOMPRO Large Flat Rate Envelopes" to "ECOMPRO Large Flat Rate Boxes" <b>Page 14, Part F:</b> Add section titled ""ECOMPRO Box A"" and number the lines F21-F30 <b>Page 14, Part F:</b> Add section titled ""ECOMPRO Box B"" and number the lines F31-F40 <b>Page 14, Part F:</b> Change "Part F Total (add lines F1-F20)" to "Part F Total (add lines F1-F40)"  <i>*ECOMPRO is a tracking service for USPS Priority Mail International packages shipped to specific destination countries</i>

### ENHANCED "LOOK AND FEEL"

Postal Wizard pages will be updated to enhance the user experience. Data entry will be simplified by grouping similar functionality together, page number submissions will be reduced and system performance will be improved by removing the concept of an incomplete postage statement.

POSTAL WIZARD



**POSTALPRO™** (<http://postalpro.usps.com>)  
- Technical Specifications & Guides  
- Release Notes

**POSTAL EXPLORER** (<http://pe.usps.com>)  
- Federal Register Notices  
- Domestic Mail Manual  
- International Mail Manual  
- Postage Statements  
- Proposed Prices

USPS RESOURCES